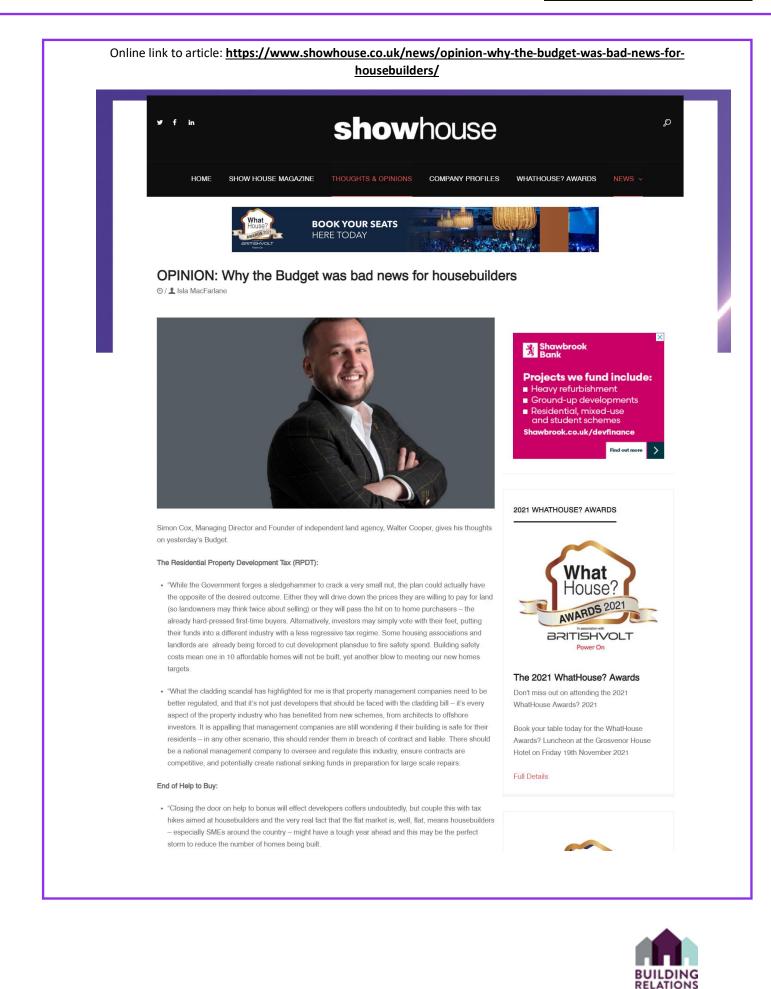
# showhouse



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## Going Green:

- "The plan for clean heat is a great first step, but further direction is needed. Recent research (NHF) last
  week found that housing associations alone need at least £36billion to be able to carry our retrofitting
  plans so I am wondering how far £800m can really go. There are some 80million people in the country –
  let's say half are adults and half of those own a home. That means that the £5,000 grant for homeowners
  to install heat pumps would need to be multiplied by 20 million to get every home running more
  efficiently, which equates to roughly £100 billion. Has the government just committed to £100 billion? I
  don't think so.
- "The entire property industry feels the responsibility to build sustainability, and I'd hazard a guess that
  nine out of 10 buyers wants to buy green, however it's all cost prohibited. Currently, green homes are too
  expensive to build, and too expensive to buy. As technology and manufacturing in the green sector
  improves over the next decade, the scales may start to shift, but as it stands the numbers don't work.
  Retro-fitting green boilers is so much harder than adding in tech solutions on new builds as part of the
  build.
- "I would have liked to have seen Rishi address the decarbonisation of the housing industry further in his Budget. We could create a minimum standard for all new build schemes in which 50% of homes on a site need to be self-sustaining through renewables. It won't work on a small scale, but the big housebuilders who are creating developments of over 100 units can do this and set the bar for others to follow. And buyers will love this, avoiding massively fluctuating bills seen in the current gas shortage.
- "The green agenda is long term and needs a long term plan that neither penalises homeowners or discourages housebuilders from building the homes we still desperately need. Last time Rishi took a very short term view, and it seems like we're in for more of the same: with another election not too far away, the question is, how to stop the ship from sinking?

#### What was not said:

- "There are other immediate housing issues which Rishi failed to address. Material and labour shortages, primarily steel, continue to put the brakes on housebuilding. Housebuilding volumes fell in the three months to September, with larger drops expected in the last quarter. Even in 2019, housebuilding was still 20% below government targets. This compounds the issue of demand and supply, affecting house prices and larger economy. House-hunters have nowhere to go, and sales are falling.
- "More money must be spent on the planning system and its inspectorate, because we could easily build more houses a year if the whole planning system was easier and quicker to use. They are treating the symptom not the cause.
- "The elderly are holding our country to ransom. We saw this in the Amersham and Chesham bi-election with those in power putting votes above all else, halting any sign of positive planning reform in its tracks. The idol-worship of the Green Belt has to go!

#### Brownfield Fund:

- "It's great to see the Chancellor reconfirm his brownfield pledge in today's announcements. The pledge
  for more homes is paved with good intentions. I am hopeful that some of these funds will also address
  the heavy remediation costs that these parcels of land often need. The environmental considerations
  and large-scale demolition, as well as need for subsequent infrastructure improvements, means the
  associated costs all of which combined with general increasing build costs and material shortages –
  can work to make such a scheme unviable.
- "There is also the increasing competition for such sites if in the right locations with good road access to the industrial/logistics sector, meaning that there is no guarantee that residential can actually be delivered on such sites where landowners will inevitably be seeking the best values for their landholdings. It will be interesting to see how this competitive market plays out over the next 12 months, and if Government policy and market forces are aligned.
- "The £300m being must be handed out with care no one wants to see councils eat up the money on theory, proposals and consultants, none of which delivers bricks & mortar. I fear our broken planning system will simply absorb the money with little progress made. The truth is, our planning system is not commercial based so we will never get best value – if you want efficient and quick delivery you need the private sector to step in.
- "I would have liked to have seen the government use the Budget to incentivise developers to build more on brownfield land, rather than send indirect funds mayoral offices. Ultimately, it's a gesture towards levelling up rather than a pledge."

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